



**Lao People Democratic Republic Independent
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Ministry of Education and Sport
Department of Vocational and
Technical Education and Training

Ref No **2631- - - -** /DTVET

Vientiane Capital, Date **30** September 2026

Tender Notice

Country: Lao PDR
Project Title: Vocational Education Financing Facility (VEFF II)
REF NO: BMZ No. 2022 68 340
Contract Title: Supply of Training Equipment & Tools for 8 Vocational Training Institutes (VTIs) in 9 DCT Programmes and 3 Occupations: Automotive Technician, Electrician, Air-Conditioning Technician.
Tender Ref. No.: 2107/DTVE

The Project Executing Agency (PEA), Lao PDR Ministry of Education and Sports (MOES), Department of Technical Vocational Education (DTVE) has received financing from the KfW Development Bank toward the VEFF II project, and now invites sealed bids from eligible bidders for the supply of Training Equipment and Tools for 8 Vocational Institutes (VTIs) in 8 provinces.

Bidding will be conducted through National Competitive Bidding (NCB), single-stage, one-envelope procedure as specified in the **KfW Guidelines for Procurement** (version Jan. 2019, 2nd update as of Nov. 2023, available at: www.kfw-entwicklungsbank.de/PDF/Download-Center/PDF-Dokumente-Richtlinien/FC-Guidelines-for-Procurement-2023.pdf).

Contract Description

Supply of specialized training equipment and tools for training in 3 occupation groups:
i) Automotive Technician, ii) Electrician, and iii) Air-Conditioning Technician.

The requirements are:

- Delivery of technical equipment and tools to VTIs for training workshops.
- Assembly and installation of the equipment as required.
- Operation & maintenance (O&M) training of VTI staff as required.
- Follow-up support and provision of warranty and other after-sales services.

The detailed breakdown and respective technical specifications will be provided in the tender document.

Conditions of Participation

The tender is open to national and international bidders. International bidders shall either be registered in Lao PDR according to national laws and regulations upon award and before contract signing when applying as single entity; or enter into association with a local bidder.

To be eligible the bidder (single entity or JV) has to demonstrate sufficient financial capabilities as well as similar experience in the region or similar contexts, inter alia according to the following criteria:

- Minimum average annual supplier turnover of one million US Dollars (USD 1,000,000) or equivalent the last three (3) years, calculated as total certified annual payments received for contracts in progress and/or completed.
- Minimum three (3) similar contracts of minimum value five hundred thousand US Dollars (USD 500,000) or equivalent that have been satisfactorily and substantially completed as supplier, or joint venture member, during the past five (5) years.

Conditions of Eligibility are given in the KfW Guidelines for Procurement section 1.3, page 13. Bidders will also be required to sign the Declaration of Undertaking, given in the KfW Guidelines for Procurement in appendix 1, page 38 and shall not be in any of situations described therein.

All Bids must be accompanied by a Bid Security. Validity of offers shall be **120 days** from the submission deadline.

Bid Submission

A complete set of tender documents can be requested by email from: office@veff-laos.org.

Deadline for Submission of bids is on: **08/10/2026 at 10.00 am**

Bids shall be submitted in English language to the following address:

**VEFF Management Unit
Project Office c/o VEDI
Lao -Thai Friendship Road
Sisattanak, Vientiane Capital**

Late bids will be rejected.

Bid opening session will be on: **08/10/2026 at 10.30 am** at the above address in the presence of bidder representatives.

Clarifications may be sought in writing at the latest by **01/09/2026** from: office@veff-laos.org.

A pre-Bid Meeting, will be held on: **03/09/2026 at 3.00 pm** at the above address in VEFF Meeting room.

Contact Number: +856 20 77845808 or 99801960

Director General



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